



SUN 'N LAKE

GOLF & RECREATION

RFQ #17-10

Title of Bid: Golf Cart Fleet
 Opening Date: Monday, November 27, 2017
 Time: 2:00 P.M.

Name of Bidder:	Amount of Bid	
Club Car	Purchase - 449,407.00	
Club Car	Lease - ^{A)} 470,871.96	B) 333,233.82
Yamaha	Purchase - 418,500	
Yamaha	Lease ^{A)} 442,476.00	B) 283,032.00
EZ-Go	Purchase - 403,000.00	
EZ-Go	Lease - ^{A)} 416,112.00	B) 287,142.00

Jana Connady
 Sun 'n Lake of Sebring Improvement District

Heison Lee
 Witness

Christa
 Witness

Golf Carts: Manufacturer/Model #

Yamaha Drive2 DC 2016 model

OPTION #1 - PURCHASE

Purchase Price per Golf Cart – FOB Destination, Freight Pre-Paid & Allowed:

* must have tax exempt form
\$ 4,185.⁰⁰ * must have tax exempt form
\$ 418,500.⁰⁰ * must have tax exempt form

Total Purchase Price – 100 Golf Carts as specified, including Delivery, and all additional charges:

Total Cost to the City for the purchase of 100 Golf Carts (excluding an optional warranty & maintenance costs): \$ 418,500.⁰⁰ * must have tax exempt form

Please attach any additional accessories, rebates, or similar program enhancements the bidder is willing to provide in conjunction with the purchase.

OPTION #2 – LEASE/PURCHASE OR OPERATIONAL LEASE

A. LEASE/PURCHASE

Total Price for 36 month lease of 100 Golf Carts with a \$1.00 buyout. Include delivery and all additional charges: \$ 442,476.⁰⁰

Payment = \$122.91 per car, per month
* must have tax exempt form

One annual Payment of: \$ N/A

100 Golf Carts with a \$1.00 buyout.

(First payment to be made upon delivery and acceptance of all new Golf Carts)

One annual Payment of: \$ N/A

(First payment to be made upon delivery and acceptance of all new Golf Carts)

B. OPERATIONAL LEASE

Total Price for 36 month operational lease of 100 Golf Carts. Include delivery and all additional charges: \$ 283,032.⁰⁰

Payment = \$78.62 per car, per month
* must have tax exempt form

One annual Payment of: \$ N/A

Operational Lease of 100 Golf Carts.

(First payment to be made upon delivery and acceptance of all new Golf Carts)

C. OPTIONS

OPTIONAL: 4 Year Maintenance Agreement for ~~WEEKLY~~ ^{monthly} Maintenance for 100 Golf Carts (ANNUAL COST): \$ 0.00

* Monthly service provided monthly at no charge

monthly only

OPTIONAL: Cost per Cart, Per Month for 6 Month operational lease of Golf Carts.

(City reserves the right to lease up to 50 Carts at any one time) * Price listed on page (10) 6-0

D. Purchase of Current Fleet

The District wishes to sell, either as part of this RFP or via auction, the existing fleet of golf carts. The existing fleet consists of 96 EZ-GO 2014 golf carts and 4 Club Car precedent 2010 . This District will review all purchase offers and the sale of the existing fleet may be made either as part of the acquisition of the new fleet of golf carts or as a stand-alone sale. Vendors and potential purchasers of the existing fleet are encouraged to bid even if they are unable to meet the specifications to deliver the new fleet as the District reserves the right to award all, part, or none of the proposals received.

Proposal for purchase of:

(96) EZGO 2014 TXT Golf Carts	price per cart	<u>1,600⁰⁰</u>	total price paid for 96 carts	<u>160,000</u>
(4) Club Car 2010 Precedents	price per cart	<u>1,000</u>	total price paid for 4 carts	<u>4,000⁰⁰</u>
Total amount paid for all 100 carts		<u>164,000⁰⁰</u>		

WARRANTY/SERVICE DISCLOSURE SHEET

- 1 Cart Frame Warranty Period: Warranty Statement Attached
- 2 Components Warranty Period: Parts: Months:
Service: Months: Warranty Statement Attached
- 3 Does Warranty apply to all components?: Yes No
If No, state details: Warranty Statement Attached
- 4 Battery Warranty Period: 4 years or 25,000 Amp hours
- 5 Will Loaner Carts be provided during Warranty Period?: Yes No
- 6 Will Services be performed on District property?: Yes No
If No, list nearest parts/services location closest to Sebring:
- 7 Who is the ultimate authority behind Golf Cart warranty (mfr, dealer, etc...)?: Manufacturer
- 8 Provide additional information below (attach any warranty/support information):
Warranty Statement Attached

Golf Carts: Manufacturer/Model # 2018 Precedent i2 Excel Electric

OPTION #1 - PURCHASE

Purchase Price per Golf Cart – FOB Destination, Freight Pre-Paid & Allowed: \$ 4,494.07

Total Purchase Price – 100 Golf Carts as specified, including Delivery, and all additional charges: \$ 449,407.00

Total Cost to the City for the purchase of 100 Golf Carts (excluding an optional warranty & maintenance costs): \$ 449,407.00

Please attach any additional accessories, rebates, or similar program enhancements the bidder is willing to provide in conjunction with the purchase.

OPTION #2 – LEASE/PURCHASE OR OPERATIONAL LEASE

A. LEASE/PURCHASE

Total Price for 36 month lease of 100 Golf Carts with a \$1.00 buyout. Include delivery and all additional charges: \$ 470,871.96

One annual Payment of: \$ 156,957.32

100 Golf Carts with a \$1.00 buyout.

(First payment to be made upon delivery and acceptance of all new Golf Carts)

One annual Payment of: \$ 156,957.32

(First payment to be made upon delivery and acceptance of all new Golf Carts)

B. OPERATIONAL LEASE

Total Price for 36 month operational lease of 100 Golf Carts. Include delivery and all additional charges: \$ 333,233.82

One annual Payment of: \$ 111,077.94

Operational Lease of 100 Golf Carts.

(First payment to be made upon delivery and acceptance of all new Golf Carts)

C. OPTIONS

OPTIONAL: 4 Year Maintenance Agreement for WEEKLY Maintenance for 100 Golf Carts (ANNUAL COST): \$23,400.00

OPTIONAL: Cost per Cart, Per Month for 6 Month operational lease of Golf Carts.

(City reserves the right to lease up to 50 Carts at any one time) \$141 per car per month. Minimum 3 months.

D. Purchase of Current Fleet

The District wishes to sell, either as part of this RFP or via auction, the existing fleet of golf carts. The existing fleet consists of 96 EZ-GO 2014 golf carts and 4 Club Car precedent 2010 . This District will review all purchase offers and the sale of the existing fleet may be made either as part of the acquisition of the new fleet of golf carts or as a stand-alone sale. Vendors and potential purchasers of the existing fleet are encouraged to bid even if they are unable to meet the specifications to deliver the new fleet as the District reserves the right to award all, part, or none of the proposals received.

Proposal for purchase of:

(96) EZGO 2014 TXT Golf Carts	price per cart	<u>\$1,800.00</u>	total price paid for 96 carts	<u>\$172,800.00</u>
(4) Club Car 2010 Precedents	price per cart	<u>\$1,250.00</u>	total price paid for 4 carts	<u>\$5,000.00</u>
Total amount paid for all 100 carts		<u>\$177,800.00**</u>		<u>**See addendum B**</u>

WARRANTY/SERVICE DISCLOSURE SHEET

- 1 Cart Frame Warranty Period: ****See Addendum A For Warranty Policy on Precedent Golf Cars****
- 2 Components Warranty Period: Parts: Months:
Service: Months: ****SEE ATTACHED PUBLISHED WARRANTY FOR PRECEDENT****

- 3 Does Warranty apply to all components?: Yes No
If No, state details:

4 Battery Warranty Period:

- 5 Will Loaner Carts be provided during Warranty Period?: Yes No
- 6 Will Services be performed on District property?: Yes No → If not, service at:

If No, list nearest parts/services location closest to Sebring: **K+A Golf Carts
6980 US27 Sebring, FL 33870**

7 Who is the ultimate authority behind Golf Cart warranty (mfr, dealer, etc...)? MANUFACTURER

8 Provide additional information below (attach any warranty/support information): ATTACHED

Golf Carts: Manufacturer/Model #

E-2-60 TXT 48V

OPTION #1 - PURCHASE

Purchase Price per Golf Cart – FOB Destination, Freight Pre-Paid & Allowed: \$ 4030.00

Total Purchase Price – 100 Golf Carts as specified, including Delivery, and all additional charges: \$ 403,000.00

Total Cost to the City for the purchase of 100 Golf Carts (excluding an optional warranty & maintenance costs): \$ 403,000.00

Please attach any additional accessories, rebates, or similar program enhancements the bidder is willing to provide in conjunction with the purchase.

OPTION #2 – LEASE/PURCHASE OR OPERATIONAL LEASE

A. LEASE/PURCHASE

Total Price for 36 month lease of 100 Golf Carts with a \$1.00 buyout. Include delivery and all additional charges: \$ 416,112.00

One annual Payment of: \$ 138,704.00

100 Golf Carts with a \$1.00 buyout.

(First payment to be made upon delivery and acceptance of all new Golf Carts)

One annual Payment of: \$ 138,704.00

(First payment to be made upon delivery and acceptance of all new Golf Carts)

B. OPERATIONAL LEASE

Total Price for 36 month operational lease of 100 Golf Carts. Include delivery and all additional charges: \$ 287,142.00

One annual Payment of: \$ 95,714.00

Operational Lease of 100 Golf Carts.

(First payment to be made upon delivery and acceptance of all new Golf Carts)

C. OPTIONS

OPTIONAL: 4 Year Maintenance Agreement for WEEKLY Maintenance for 100 Golf Carts (ANNUAL COST):

OPTIONAL: Cost per Cart, Per Month for 6 Month operational lease of Golf Carts.

SEE Pricing on PROPOSAL PAGE

(City reserves the right to lease up to 50 Carts at any one time)

D. Purchase of Current Fleet

The District wishes to sell, either as part of this RFP or via auction, the existing fleet of golf carts. The existing fleet consists of 96 EZ-GO 2014 golf carts and 4 Club Car precedent 2010 . This District will review all purchase offers and the sale of the existing fleet may be made either as part of the acquisition of the new fleet of golf carts or as a stand-alone sale. Vendors and potential purchasers of the existing fleet are encouraged to bid even if they are unable to meet the specifications to deliver the new fleet as the District reserves the right to award all, part, or none of the proposals received.

Proposal for purchase of:

(96) EZGO 2014 TXT Golf Carts	price per cart	<u>2000.00</u>	total price paid for 96 carts	<u>192,000.00</u>
(4) Club Car 2010 Precedents	price per cart	<u>1000.00</u>	total price paid for 4 carts	<u>4,000.00</u>
Total amount paid for all 100 carts		<u>196,000.00</u>		

WARRANTY/SERVICE DISCLOSURE SHEET

1 Cart Frame Warranty Period: SEE STATEMENT

2 Components Warranty Period: Parts: Months:
Service: Months:

3 Does Warranty apply to all components?: Yes No

If No, state details:

4 Battery Warranty Period: 4 yrs or 25,000 Amp Hours

5 Will Loaner Carts be provided during Warranty Period?: Yes No *CARS will be repaired on property*

6 Will Services be performed on District property?: Yes No

If No, list nearest parts/services location closest to Sebring:

7 Who is the ultimate authority behind Golf Cart warranty (mfr, dealer, etc...)?:

8 Provide additional information below (attach any warranty/support information):

RFP #17-10 Golf Cart Comparison

Vendor	Option #1 - Purchase	Option #2 - Lease/Purchase	Option #3 - Lease	Option #4 - Purchase of existing fleet	Yearly Cost of Lease with Purchase of Existing Fleet
EZ-GO	\$403,000.00	\$416,112.00	\$287,142.00	\$196,000.00	\$73,370.67
Yamaha	\$418,500.00	\$442,476.00	\$283,032.00	\$164,000.00	\$92,825.33
Club Car	\$449,407.00	\$470,871.96	\$333,233.82	\$177,800.00	\$97,690.65